

Signs of labor market tightness remain high at the start of 2024

- Unemployment rate (January; nsa): 2.85%; Banorte: 2.83%; consensus: 2.82% (range: 2.70% to 3.00%); previous: 2.61%
- Part-time workers: 7.1% (previous: 7.6%); participation rate: 59.8% (previous: 59.9%)
- In January, 234.6 thousand jobs were lost, consistent with seasonal patterns for the period. Meanwhile, the number of unemployed picked up by 142.7 thousand, while the labor force diminished by 91.9 thousand. This combination explains the increase in the unemployment rate
- With this, the participation rate fell and the part-time rate moderated again. Outside of the labor force, those catalogued as 'available for work' picked up by 193.8 thousand
- Nevertheless, with seasonally adjusted figures, the unemployment rate declined to 2.76% from 2.79%. This supports our view of a still tight labor market
- The formal sector shed 395.5 thousand jobs, with the informal sector adding 160.9 thousand positions. As such, the informality rate came in at 54.1% (previous: 53.6%)
- The average hourly wage came in at \$58.98 (previous: \$56.05), with the annual comparison at +11.9 y/y (previous: +12.4%). The result is not surprising considering the trend of large revisions and the coming into force of the [20% minimum wage hike](#)
- Adjusting for an adverse seasonality, we believe job gains will continue in coming months, especially in 1H24. Despite a more challenging outlook for the second half, we think structural factors will help keep the unemployment rate low

Seasonal uptick in the unemployment rate, with other indicators still suggesting labor market tightness. With original figures, the unemployment rate came in at 2.85% (graph below, left), slightly higher than consensus (2.82%) and our estimate (2.83%). The month suffers from an unfavorable seasonal skew, as a significant number of people start looking for a job after year-end holidays, among other factors. The labor force decreased by 91.9 thousand people, with +142.7 thousand unemployed and -234.6 thousand employed –mostly in line with the historical trend for the period. Despite of this, total employed people in the last twelve months increased by 552.5 thousand. In line with the latter, the participation rate decreased to 59.8% from 59.9%. On the other hand, people outside of the labor force rose by 97.6 thousand. Inside, those 'not available for work' fell by 96.2 thousand, with those 'available' adding 193.8 thousand. As in previous reports, we added those 'available for work' but not in the labor force both to the unemployed and the labor force to better reflect market conditions. With this, the 'expanded' unemployment rate stood at 10.4%, above than December's mark (9.89%), albeit cautious in its interpretation due to its seasonality. Helping to correct for these distortions, the seasonally adjusted unemployment rate improved to 2.76% from 2.79%. In our view, this supports our evaluation that the labor market remains tight.

February 29, 2024



Juan Carlos Alderete Macal, CFA
Executive Director of Economic Research and Market Strategy
juan.alderete.macal@banorte.com



Francisco José Flores Serrano
Director of Economic Research, Mexico
francisco.flores.serrano@banorte.com



Yazmín Selene Pérez Enríquez
Senior Economist, Mexico
yazmin.perez.enriquez@banorte.com



Cintia Gisela Nava Roa
Senior Economist, Mexico
cintia.nava.roa@banorte.com



[@analisis_fundam](http://www.banorte.com/analisis-economico)

Winners of the awards as the best economic forecasters in Mexico by LSEG and Focus Economics in 2023



**LSEG STARMINE
AWARD FOR
REUTERS POLLS**
Best Forecaster
Economic Indicators
for Mexico 2023



Document for distribution among the general public

Unemployment rate

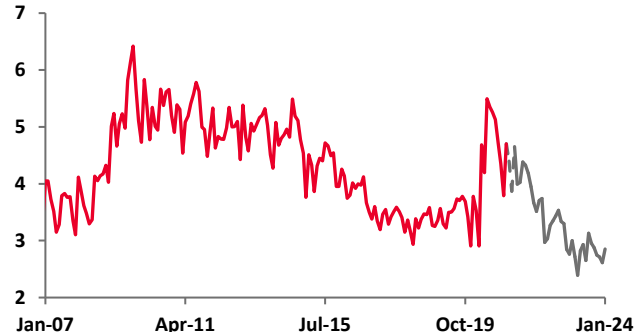
%, nsa



Note: Dotted lines correspond to data obtained through the phone-only survey. The grey line indicates the hybrid survey. Source: Banorte with data from INEGI

Participation rate

%, nsa



Note: Dotted lines correspond to data obtained through the phone-only survey. The grey line indicates the hybrid survey. Source: Banorte with data from INEGI

Job gains in the informal sector. In this sector 160.9 thousand positions were added –up for the first time in two months–, while the formal sector shed 395.5 thousand posts. Hence, the informality rate picked up to 54.1% (previous: 53.6%). By sectors, agriculture and services improved with 303.8 thousand and 289.6 thousand positions added. In the former, the seasonality pattern seems to have outweighed harsh droughts. On the latter, with highlight gains in ‘diverse services’ (+450.5 thousand) and ‘restaurant and lodging’ (+304.9 thousand), albeit with ‘government and international organization’ shedding 247.0 thousand. Finally, industry lost 789.3 thousand jobs. Manufacturing was the main headwind at -829.0 thousand –not ruling out an impact from maintenance plans in some auto sector plants. The part-time rate fell to 7.1%. Finally, average hourly wages came in at \$58.98, up \$2.93 vs. the previous month. However, the annual rate decelerated to 11.9% (previous: +12.4%). In our view, its upward trend will remain supported by little labor market slack and the ‘lighthouse effect’ from the minimum wage.

INEGI’s employment report

Non-seasonally adjusted figures, %

	Jan-24	Dec-23	Difference
Unemployment rate	2.85	2.61	-0.24
Participation rate	59.8	59.9	0.1
Part-time workers rate	7.1	7.6	0.5
Formal employment	45.9	46.4	0.5
Informal employment	54.1	53.6	-0.5
Working in the informal economy	27.6	27.9	0.3
Working in the formal economy	26.5	25.8	-0.7

Note: Differences might not match due to the number of decimals allowed in the table. Source: INEGI

Labor market tightness will likely continue in coming months, with several supportive factors. Starting from a very favorable backdrop in terms of overall employment conditions, we see relevant drivers –both circumstantial and structural– that will support a positive trend. As presented in detail in our last [View from the Top](#), in 1H24 one of the most important factors will be economic strength, driving hiring in various sectors –mainly construction. Following this, nearshoring will remain as an engine for employment, especially in manufacturing and other areas that could experience a positive spillover. The latter will be very relevant to sustain the labor market in the second half, where we forecast sequential GDP contractions. Thus, we reiterate our expectation that the unemployment rate will close the year at 3.4%. Turning to wages, the lighthouse effect of the latest minimum wage revisions will likely permeate further along the salary curve. In this regard, average hourly wages could maintain double-digit growth in their annual comparison. However, IMSS’s officials are more conservative. According to its Director of Incorporations and Collections, Norma Gabriela López, the average wage of workers affiliated to the institution is expected to increase around \$40 per day, which would imply +7.4% vs. 2023.

¹ Informal employment considers workers not affiliated to the Social Security Institutes (IMSS and ISSSTE) and the armed forces. However, those in the formal economy do pay some form of income tax.

Analyst Certification.

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Santiago Leal Singer, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Leslie Thalia Orozco Vélez, Hugo Armando Gómez Solís, Carlos Hernández García, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Daniel Sebastián Sosa Aguilar, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Juan Carlos Mercado Garduño, Jazmín Daniela Cuautencos Mora, Andrea Muñoz Sánchez and Paula Lozoya Valadez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V. for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD	When the share expected performance is similar to the MEXBOL estimated performance.
SELL	When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.

Directory

Research and Strategy



Raquel Vázquez Godínez
Assistant
raquel.vazquez@banorte.com
(55) 1670 - 2967



María Fernanda Vargas Santoyo
Analyst
maria.vargas.santoyo@banorte.com
(55) 1103 - 4000 x 2586

Economic Research



Juan Carlos Alderete Macal, CFA
Executive Director of Economic Research and Market Strategy
juan.alderete.macal@banorte.com
(55) 1103 - 4046



Yazmín Selene Pérez Enríquez
Senior Economist, Mexico
yazmin.perez.enriquez@banorte.com
(55) 5268 - 1694

Market Strategy



Santiago Leal Singer
Director of Market Strategy
santiago.leal@banorte.com
(55) 1670 - 1751



José Itzamna Espitia Hernández
Senior Strategist, Equity
jose.espitia@banorte.com
(55) 1670 - 2249



Leslie Thalía Orozco Vélez
Senior Strategist, Fixed Income and FX
leslie.orozco.velez@banorte.com
(55) 5268 - 1698



Juan Carlos Mercado Garduño
Strategist, Equity
juan.mercado.garduno@banorte.com
(55) 1103 - 4000 x 1746

Quantitative Analysis



Alejandro Cervantes Llamas
Executive Director of Quantitative Analysis
alejandro.cervantes@banorte.com
(55) 1670 - 2972



José De Jesús Ramírez Martínez
Senior Analyst, Quantitative Analysis
jose.ramirez.martinez@banorte.com
(55) 1103 - 4000



Andrea Muñoz Sánchez
Analyst, Quantitative Analysis
andrea.muñoz.sanchez@banorte.com
(55) 1103 - 4000



Alejandro Padilla Santana
Chief Economist and Head of Research
alejandro.padilla@banorte.com
(55) 1103 - 4043



Itzel Martínez Rojas
Analyst
itzel.martinez.rojas@banorte.com
(55) 1670 - 2251



Francisco José Flores Serrano
Director of Economic Research, Mexico
francisco.flores.serrano@banorte.com
(55) 1670 - 2957



Cintia Gisela Nava Roa
Senior Economist, Mexico
cintia.nava.roa@banorte.com
(55) 1103 - 4000



Marissa Garza Ostos
Director of Equity Strategy
marissa.garza@banorte.com
(55) 1670 - 1719



Carlos Hernández García
Senior Strategist, Equity
carlos.hernandez.garcia@banorte.com
(55) 1670 - 2250



Isaías Rodríguez Sobrino
Analyst, Fixed Income, FX and Commodities
isaias.rodriguez.sobrino@banorte.com
(55) 1670 - 2144



Paula Lozoya Valadez
Analyst, Equity
paula.lozoya.valadez@banorte.com
(55) 1103 - 4000



José Luis García Casales
Director of Quantitative Analysis
jose.garcia.casales@banorte.com
(55) 8510 - 4608



Daniel Sebastián Sosa Aguilar
Senior Analyst, Quantitative Analysis
daniel.sosa@banorte.com
(55) 1103 - 4000 x 2124



Lourdes Calvo Fernández
Analyst (Edition)
lourdes.calvo@banorte.com
(55) 1103 - 4000 x 2611



Katia Celina Goya Ostos
Director of Economic Research, Global
katia.goya@banorte.com
(55) 1670 - 1821



Luis Leopoldo López Salinas
Economist, Global
luis.lopez.salinas@banorte.com
(55) 1103 - 4000 x 2707



Víctor Hugo Cortes Castro
Senior Strategist, Technical
victorh.cortes@banorte.com
(55) 1670 - 1800



Hugo Armando Gómez Solís
Senior Analyst, Corporate Debt
hugoa.gomez@banorte.com
(55) 1670 - 2247



Gerardo Daniel Valle Trujillo
Analyst, Corporate Debt
gerardo.valle.trujillo@banorte.com
(55) 1670 - 2248



Miguel Alejandro Calvo Domínguez
Senior Analyst, Quantitative Analysis
miguel.calvo@banorte.com
(55) 1670 - 2220



Jazmin Daniela Cuautencos Mora
Strategist, Quantitative Analysis
jazmin.cuautencos.mora@banorte.com
(55) 1103 - 4000